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# Implementing Loan-to-value and Debt service-to-income measures: A decade of Romanian experience

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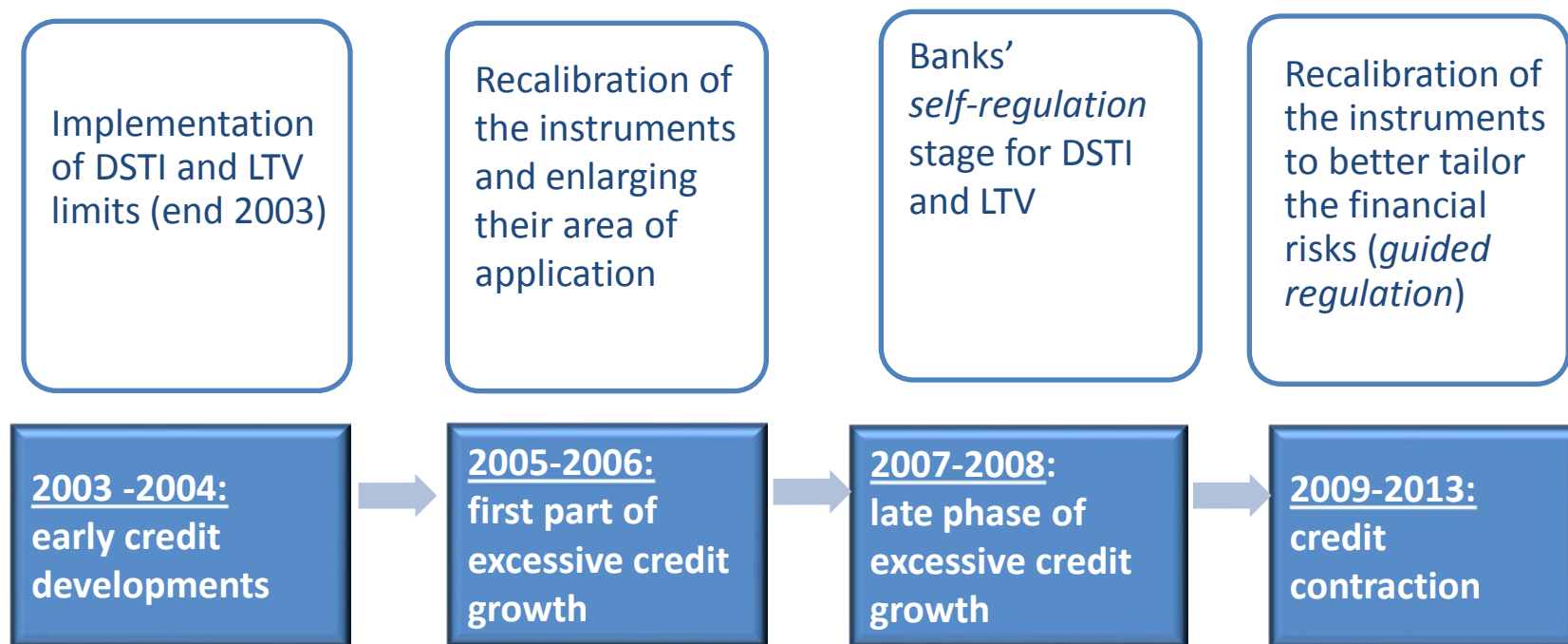
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# Summary:

- I. NBR's macroprudential policy:
  1. Monitoring systemic risk
  2. Implementation and calibration
  
- II. Evaluating effectiveness:
  1. Credit dynamics
  2. NPL ratio dynamics
  3. House price dynamics
  
- III. Conclusions

# I. NBR's macroprudential policy through the credit cycle



# I.1. Systemic risk

## **Systemic risks that could trigger the activation of DSTI/LTV limits:**

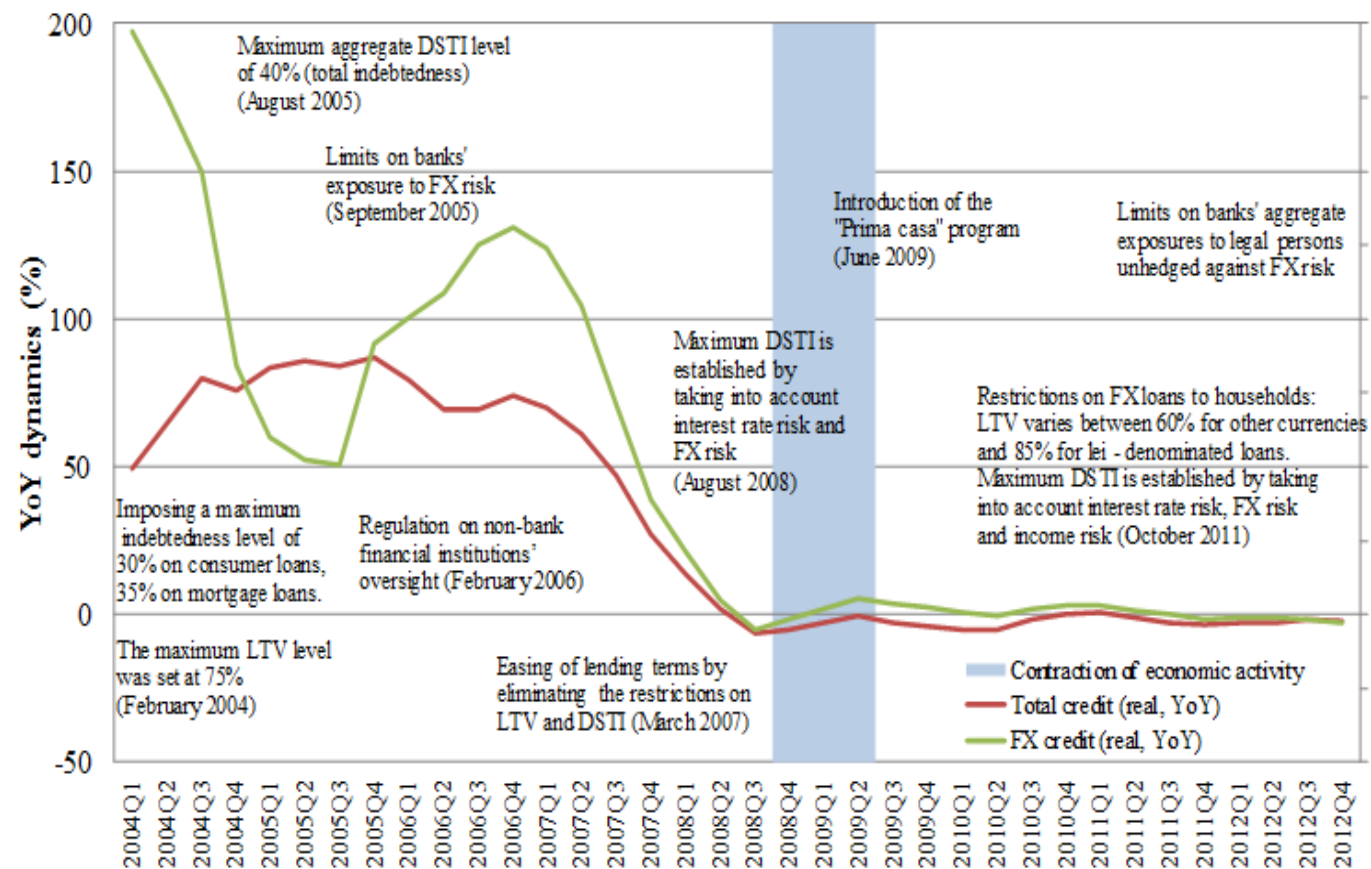
- High level of indebtedness
- Sectorial concentration in real estate assets
- Macroeconomic imbalances

# I.1. Monitoring systemic risk

| Household sector   |  | Corporate sector   |   |                                   |
|--|--|--|---|-----------------------------------|
| (i) Indebtedness   | (ii) The ability to service debt                                     | (i) Indebtedness   | (ii) Trends in risks  | (iii) Financial stance            |
| Debt service-to-disposable income, debt-to-assets, debt-to-net wealth and debt-to-GDP. | The NPL ratio (total, by currency, destination, etc.)                | <u>Overall indebtedness:</u> the leverage ratio (debt/capital) (whole economy and main economic sectors).  | The NPL ratio (total, by currency, destination, size, sectors, etc.). | ROE, EBIT/interest expenses, etc. |
| In level and structure (by currency, destination, disposable income and tenure).       | NPL sensitivity analyses to interest rates or exchange rates shocks. | <u>Financial indebtedness:</u> level, dynamics and structure (by main creditors, currencies, destinations, dimension of the borrowers, economic sectors, etc.) | One-year PD and stress-test exercises.                                |                                   |

Other indicators monitored: banking sector and DSTI/ LTV indicators

# I. 2. Implementation and calibration of instruments

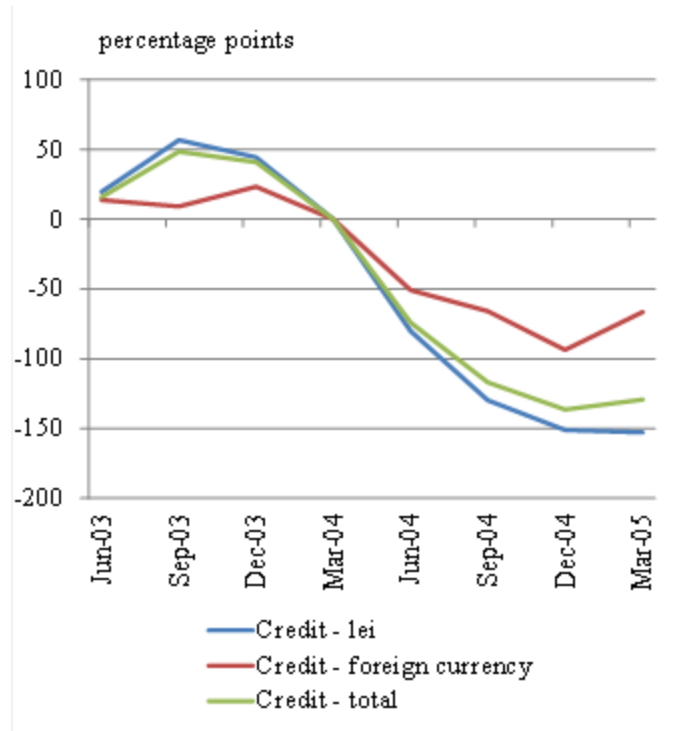


Source: NBR, own calculations

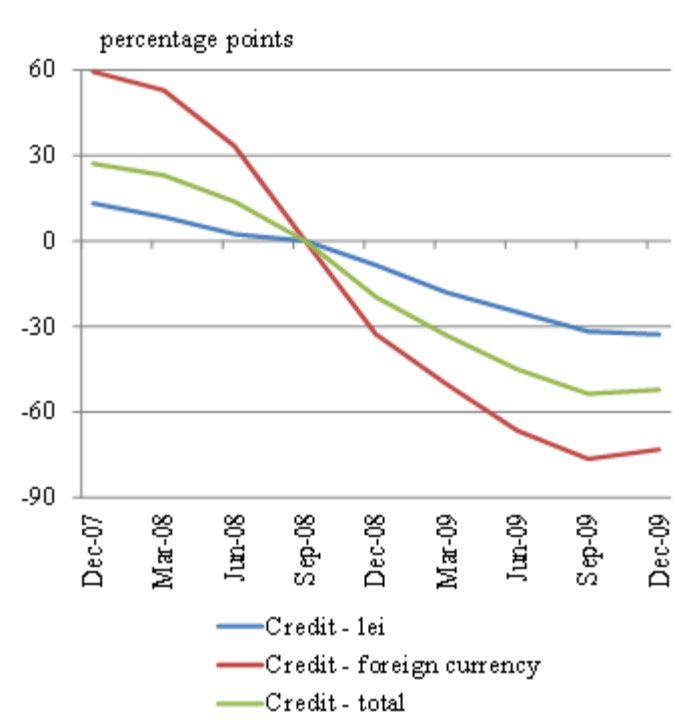
# II.1. Evaluating the effectiveness on credit dynamics (1)

The change in household loan dynamics (real annual growth rate) before and after

(a) 2004 prudential regulations



(b) 2008 prudential regulations



## II.1 Evaluating the effectiveness on credit dynamics (2)

- Assessing the impact of regulatory measures on tempering credit growth in lending channel approach

$$\Delta \ln L_{i,t} = \alpha \Delta \ln L_{i,t-1} + \beta_{MP} \sum_{k=1}^4 \Delta r_{MP,t-k} + \beta_{MRR} \Delta r_{MRR,t-1} + \beta_y y_{t-1} + \beta_{infl} \pi_{t-1} + \delta X_{i,t-1} * r_{MP,t-1} + \mu D_{t-1} + \varepsilon_{i,t}$$

D = the regulation dummy variable (takes the value 1 when measures are introduced/modified and 0 otherwise)

HH credit growth rate ( $\Delta \ln L$ ) was corrected for externalized credits where necessary.

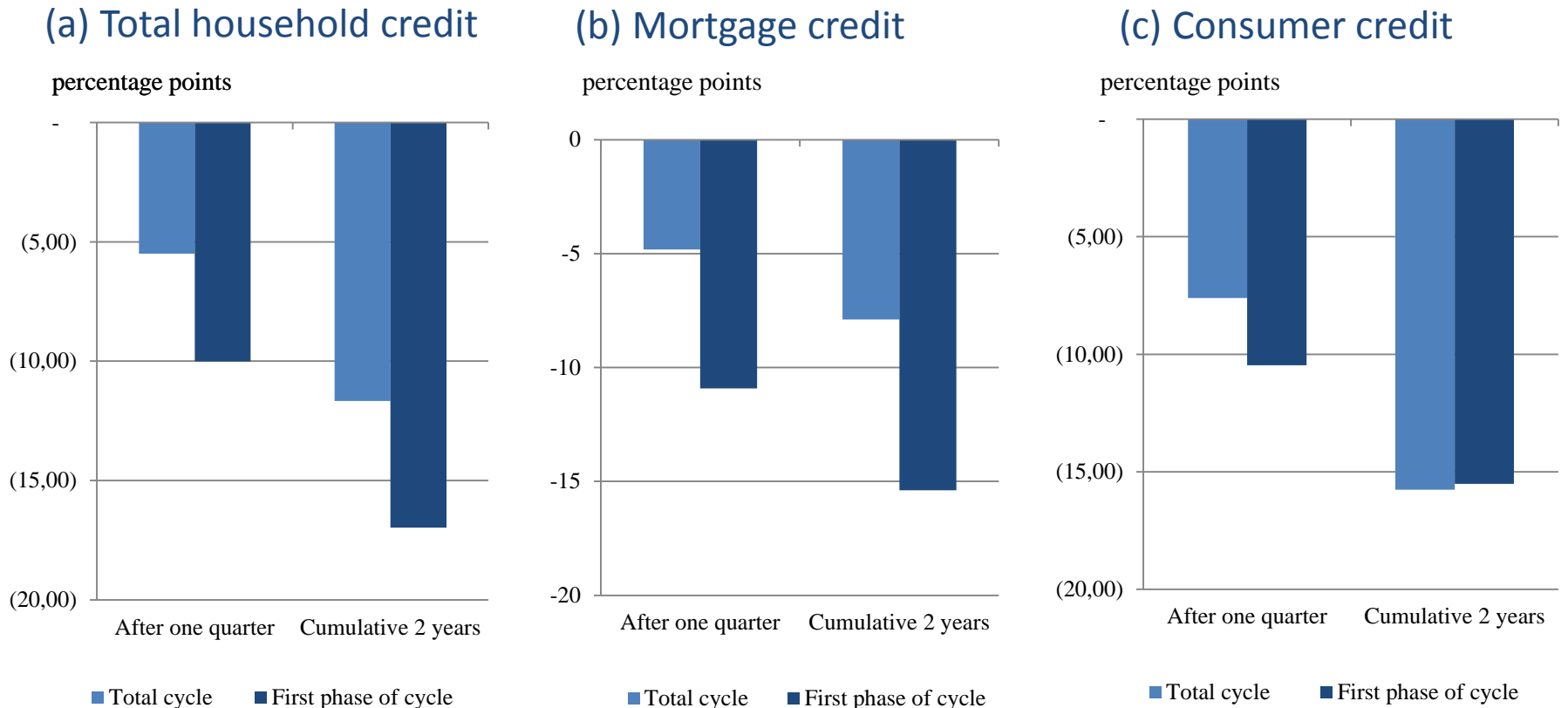


## II.1. Evaluating the effectiveness on credit dynamics (3)

|  | Total loans         | Mortgage loans      | Consumer loans      |
|--|---------------------|---------------------|---------------------|
| Growth rate of credit, total (t-1)                         | 0.519***<br>(0.00)  | 0.351***<br>(0.00)  | 0.488***<br>(0.00)  |
| Real GDP growth rate (t-1)                                 | 0.619***<br>(0.01)  | 0.944**<br>(0.01)   | 1.035***<br>(0.00)  |
| Change in monetary policy rate (t-3)                       | -3.793***<br>(0.00) | -2.864***<br>(0.00) | -5.754***<br>(0.00) |
| Regulation Dummy (t-1)                                     | -4.867*<br>(0.06)   |                     | 7.510**<br>(0.03)   |
| Regulation Dummy (t-2)                                     |                     | -5.123**<br>(0.04)  |                     |
| LTD (t-1) * Change in monetary policy rate (t-1)           | 0.007<br>(0.44)     |                     |                     |
| Solvency ratio (t-1)* Change in monetary policy rate (t-1) | -0.183<br>(0.19)    |                     |                     |
| Growth rate of real estate price (t-1)                     |                     | 3.490<br>(0.16)     |                     |
| Change in bank external debt (t-2)                         | 19.704*<br>(0.09)   | 9.167<br>(0.21)     | 21.842<br>(0.13)    |
| Hansen p-val   | 0.132               | 0.117               | 0.162               |
| AR(2)  | 0.955               | 0.870               | 0.739               |

# II.1. Evaluating the effectiveness on credit dynamics (4)

The impact of DSTI/LTV regulation on credit growth rate (marginal effects)

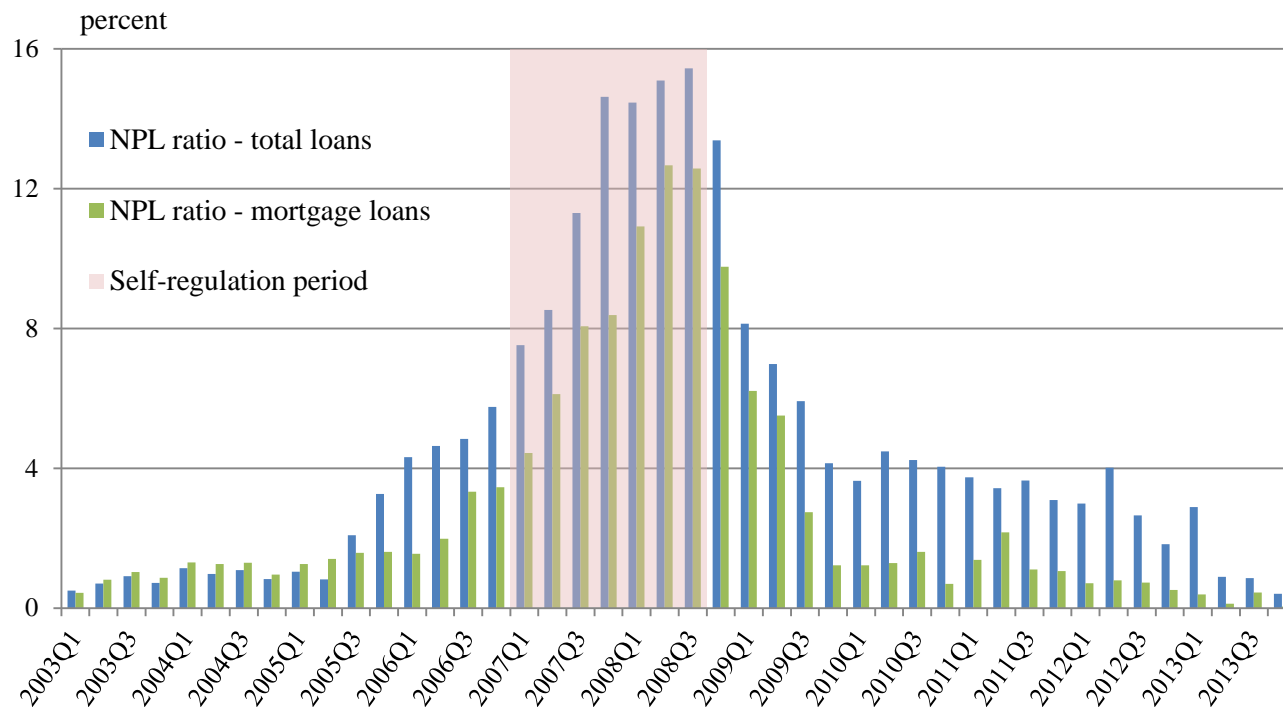


## II.1. Evaluating the effectiveness on credit dynamics (5)

- DSTI/LTV regulation played an important anti-cyclical role
- The funding channel is a major factor for credit dynamics
- Housing prices contribute to the amplification of mortgage credit cycle
- Other policy measures, like MRR have a much lower impact on credit growth

## II.2. Evaluating the effectiveness on the quality of HH portfolio (1)

### The NPL ratio by vintages



Note: The NPL ratio is the share of non-performing loans to total loans, by quarterly vintages. A loan is considered non-performing if the borrower defaulted in a 3-year period since the origination of the loan. Starting June 2011 the evaluation interval decreases, with the NPL ratio reflecting the developments until June 2014 (the cut-off point).

Source: Central Credit Register, own calculations

## II.2. Evaluating the effectiveness on the quality of HH portfolio (2)

Testing the capacity of DSTI/LTV regulations in maintaining the quality of banks' portfolio, with an application for the HH portfolio:

$$NPL_{i,t} = \alpha NPL_{i,t-1} + \beta_1 \Delta X_{t-1} + \beta_2 \Delta Y_{t-1} + \mu D_t + \varepsilon_{i,t}$$

The NPL ratio represents the share of non-performing loans in the total outstanding amounts, by vintages. A loan is considered non-performing (in default), if it is more than 90 days overdue, at least once since its origination.

$D$  = *self-regulation* dummy variable

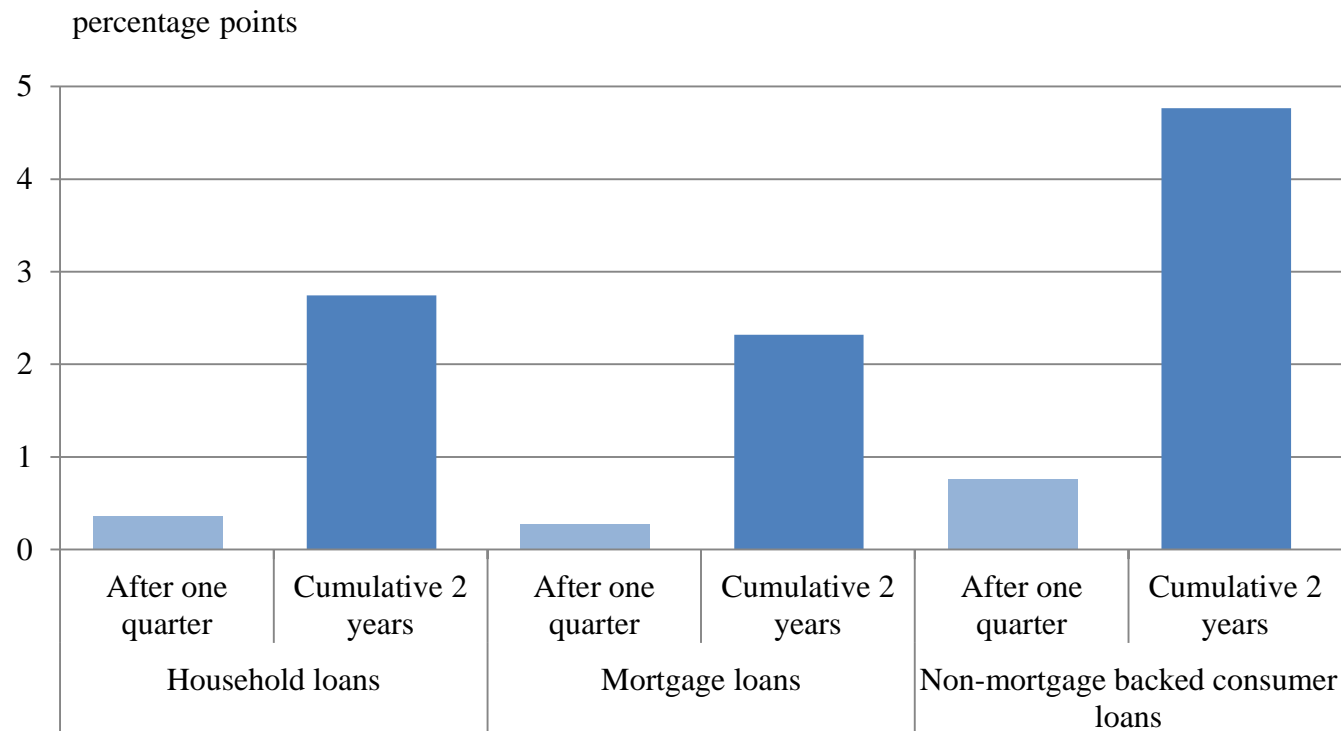
\*Rescheduled or refinanced loans are excluded from the analysis.

## II.2. Evaluating the effectiveness on the quality of HH portfolio (3)

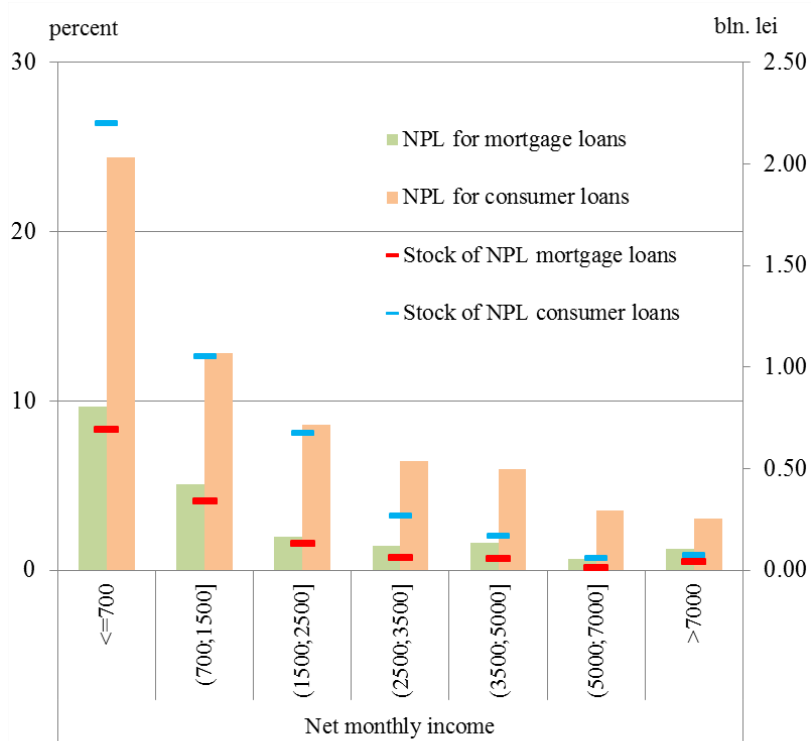
| NPL ratio   | Total Portfolio     | Mortgage loans      | Non-mortgage backed consumer loans |
|---|---------------------|---------------------|------------------------------------|
| NPL ratio (t-1)   | 0.990***<br>(0.00)  | 1.011***<br>(0.00)  | 0.928***<br>(0.00)                 |
| Interaction between unemployment rate and lack of self-regulation in 2007 (t-2) | 1.187***<br>(0.00)  | 0.535**<br>(0.01)   | 7.672***<br>(0.00)                 |
| Interaction between unemployment rate and self-regulation in 2007 (t-2)         | 2.786***<br>(0.00)  | 0.846***<br>(0.01)  | 9.910***<br>(0.00)                 |
| Growth rate of real estate index (t-2)  | -1.894***<br>(0.00) | -0.871**<br>(0.02)  |                                    |
| Change in local currency interest rate (t-2)#                                   | 0.524***<br>(0.00)  |                     | 5.076***<br>(0.00)                 |
| Change in FX interest rate (t-2)  | 0.059<br>(0.72)     | 0.077<br>(0.75)     |                                    |
| Financial expectations over the next year (t-4)                                 | -0.008***<br>(0.00) |                     | -0.049***<br>(0.00)                |
| Leverage ratio (t-4)  | 0.045***<br>(0.00)  | 0.029***<br>(0.00)  | 0.140***<br>(0.00)                 |
| Self-regulation dummy   | 0.338***<br>(0.01)  | 0.276***<br>(0.00)  | 0.744***<br>(0.00)                 |
| Dummy for "Prima Casă" loans  |                     | -0.081***<br>(0.01) |                                    |
| Hansen p-val  | 0.948               | 0.942               | 0.892                              |
| AR(2)   | 0.968               | 0.092               | 0.054                              |

## II.2. Evaluating the effectiveness on the quality of HH portfolio (4)

The impact of self-regulation (of DSTI/LTV) on the NPL ratio (marginal effects)



## II.2. Evaluating the effectiveness on the quality of HH portfolio (5)



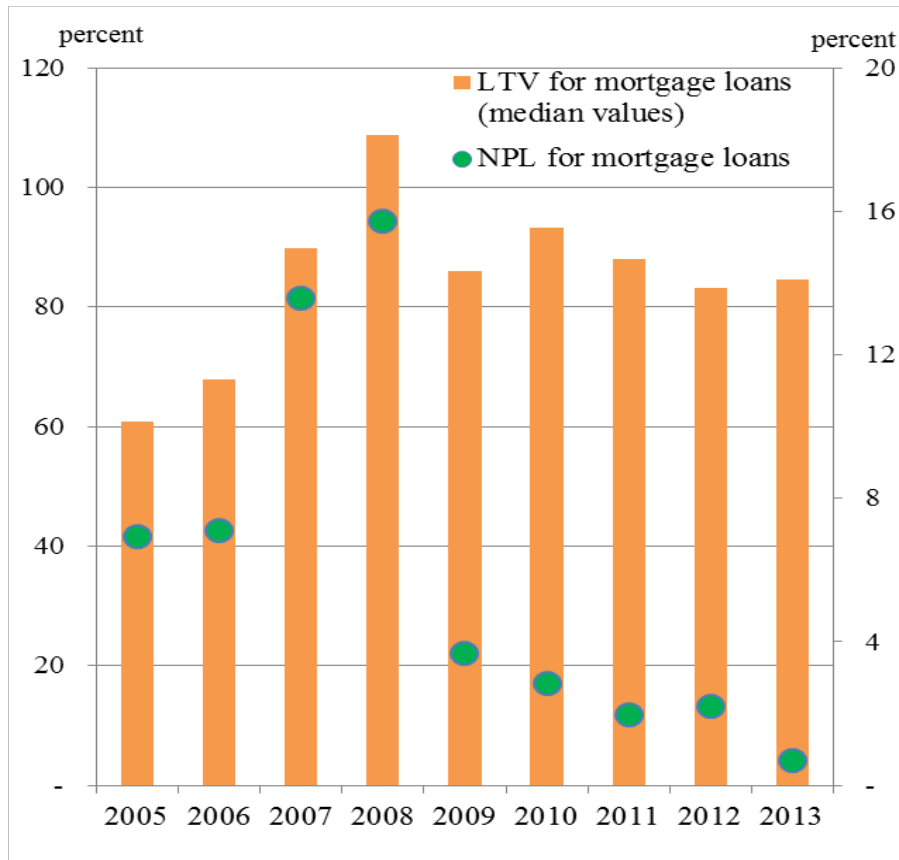
Credit risk decreases proportionally with the level of income and indebtedness (DSTI ratio)

Note: The NPL ratio represents the share of non-performing loans (more than 90 days past due) to total stock of loans. DSTI is calculated for all debtors with income, based on the constant annuities hypothesis (December 2013).

Source: Central Credit Register, Credit Bureau, MPF, own calculations



## II.2. Evaluating the effectiveness on the quality of HH portfolio (6)



A relatively strong link between the LTV level and debtors' capacity to repay their debt

Note: The LTV values reflect the current values of collateral (December 2013)

Source: Central Credit Register, NBR calculations

## II.2. Evaluating effectiveness on the quality of HH portfolio (7)

- The easing of prudential regulation leads to an increase in NPL ratio
- Loans granted in the *self-regulation period* exhibit a higher sensitivity to macroeconomic developments
- Real estate prices affect all debtors unconditionally
- *Prima Casă* loans contributes in reducing the NPL ratio for real estate loans

## II.3. Evaluating the effectiveness on house price dynamics

- No clear cut view on *regulation – house price dynamics* relationship (Jacome et Mitra, 2015)
- No significant impact from the prudential regulation on house price dynamics. Nevertheless, this was not the purpose of the macroprudential instruments
- Some evidences regarding house prices impact on mortgage lending

### III. Main findings

- DSTI and LTV have a good efficiency in: (i) curbing high credit growth and (ii) ensuring that both debtors and creditors are able to cope with possible adverse shocks
- Main systemic risks for the recalibration of DSTI/LTV caps: high level of indebtedness, sectorial concentration in the real estate assets and macroeconomic imbalances
- Banks' self-regulation would deliver sub-optimal results
- Tailoring DSTI and LTV caps to the specific patterns of risks might increase their efficiency

### III. Main lessons

- The need for a stronger cooperation across the domestic and foreign authorities
- The need for a change in the macroprudential authorities' perspective: from the lender to the debtor side
- The need for higher transparency from the authorities' side regarding their macroprudential intermediate objectives

